

# Outline of Discussion

- Background of Cannabis Tax Law
- IRC § 280E
- Cost of Goods Sold & Its Significance
- Verticals
- Sample Profit & Loss Statements: Dispensary & Grow/Processor
- Inventoriable Product Costs
- Need for Inventories
- IRC § 1.471; Direct & Indirect Costs
- Why GAAP Accrual Cost Accounting?
- Non-Inventoriable & Non-deductible Cannabis Costs
- Take Away Cannabis Accounting Tax Tips !
- CHAMP Case
- Olive vs Commissioner Case
- Importance of Proper Recordkeeping
- Summary of Key Strategies

